ज्ञानं जयति सर्वत्र
IIM MUMBAI

POST-GRADUATE IN MANAGEMENT (MBA-PGPM)

FROM IIM MUMBAI

6TH RANK IN MANAGEMENT
nirf 2025

Programme Overview

The MBA–Post Graduate Programme in Management (MBA–PGPM) at IIM Mumbai is a two-year executive programme in General Management designed for experienced professionals seeking to strengthen their strategic, analytical, and cross-functional leadership capabilities. The programme combines rigorous academic theory with practical business experience to prepare participants for complex decision-making in dynamic organisational environments.

Delivered in a weekend, on-campus, non-residential format, the MBA–PGPM enables working professionals to pursue advanced management education while continuing their careers. The structure ensures sustained intellectual engagement through case-based pedagogy, analytical frameworks, simulations, collaborative projects, and capstone integration across six terms.

The curriculum spans the full spectrum of general management, including strategy, finance, marketing, operations, analytics, organisational behaviour, and leadership. Participants develop the ability to synthesise cross-functional insights, evaluate competitive and macroeconomic environments, allocate resources effectively, and drive execution across business units.

In an era characterised by digital transformation, global competition, and organisational complexity, enterprises require leaders who combine analytical depth with execution discipline and ethical responsibility. IIM Mumbai's research-driven and practice-oriented approach ensures that graduates of the MBA–PGPM emerge as responsible leaders equipped to deliver sustained value creation across industries.

Programme Outcomes

- MBA–PGPM from IIM Mumbai with alumni status
- Advanced cross-functional mastery across core domains of management
- Strengthened strategic thinking and enterprise-wide decision-making capability
- Applied expertise through case-driven learning, simulations, and capstone projects
- Enhanced data-driven problem-solving and analytical competence
- Leadership readiness to manage teams, functions, and business units
- Access to a high-calibre professional peer network across industries

Programme Objectives

- Build strong foundations in general management across finance, marketing, operations, analytics, and strategy.
- Develop strategic thinking and decision-making capabilities to address complex, cross-functional business challenges.
- Strengthen analytical and data-driven problem-solving skills to enhance organisational performance and competitiveness.
- Enable practical application of concepts through case studies, simulations, industry interactions, and capstone projects.
- Foster ethical leadership, governance awareness, and responsible management practices in dynamic business environments.
- Equip professionals with leadership and execution capabilities to drive growth, innovation, and long-term organisational value.

Message from the Programme Chairperson

Dr. Ranjani K.S.
Program Chairperson, Executive MBA Wealth Management Faculty Member, IIM Mumbai

At the Indian Institute of Management Mumbai, we recognise that management education must continuously evolve in response to technological disruption, global competition, and rapidly changing business ecosystems. For over six decades, the Institute has upheld a strong commitment to academic rigour, research excellence, and leadership development, contributing meaningfully to industry and nation-building.

The MBA–PGPM programme is designed for working professionals seeking to strengthen their capabilities in general management, strategic thinking, and cross-functional leadership. Grounded in analytical depth and real-world application, the curriculum integrates finance, marketing, operations, analytics, and organisational leadership through case-based learning, industry engagement, and a capstone-driven approach. The programme enables participants to make informed decisions, lead high-performance teams, and drive sustainable growth in complex business environments. Guided by our enduring motto, **"ज्ञानम् जयति सर्वत्र" — Knowledge Triumphs Everywhere**, IIM Mumbai remains committed to shaping wealth management professionals who create enduring value for clients, institutions and society.

About IIM Mumbai

Indian Institute of Management Mumbai is a premier management institution with a legacy of over 60 years, formerly known as NITIE, and located in Mumbai, India's financial capital. The Institute is widely recognised for its academic rigour, industry integration, and strong foundation in operations, supply chain, analytics, and industrial management.

IIM Mumbai was ranked **6th in the NIRF 2025 Management Rankings,** reflecting its position among India's leading management institutions and its role in developing future-ready business leaders through practice-oriented and research-driven education.

Key Highlights

- Two-year executive general management programme designed for working professionals
- Weekend, on-campus immersive learning model ensuring career continuity
- Case-based pedagogy grounded in real-world business contexts
- Integrated curriculum across strategy, finance, marketing, operations, analytics, and leadership
- Capstone-driven structure enabling synthesis and applied organisational impact

Course Details

Duration
Two Year

Course Mode
On Campus

Schedule
Weekend (Sat & Sun)

Program Structure

Core Courses: 16 courses

- Marketing, Finance, Operations & Strategy
- Economics & Managerial Decision Sciences
- Organizational Behaviour & HRM
- Data Science & ESG Analytics
- Supply Chain & Negotiation Management

Electives: 8 courses

- Offered across Finance, Marketing, Operations, Analytics & HR
- Enables functional specialization in the second year
- Flexible pathways aligned to career progression

Capstone Project: 2 Major Academic Components

- Group Project in Year 1 for applied integration
- Two-stage Capstone Project in Year 2 with research and strategic execution focus

Course Curriculum

Module I

Core Courses

• Marketing Management	3 credits
• Managerial Communication	1.5 credits
• Financial Reporting & Accounting	3 credits
• Microeconomics for Managers	3 credits
• Optimization & Decision Techniques (OR)	3 credits

Elective

• Elective 1	3 credits

Module II

Core Courses

• Operations Management	3 credits
• Organization Behaviour and Human Resource Management	3 credits
• Corporate Finance	3 credits
• Strategic Management	3 credits
• Business-to-Business Marketing	1.5 credits

Elective

• Elective 2	3 credits

Module III

Core Courses

• Data Science for Managerial Decisions	3 credits
• ESG Analytics	1.5 credits
• Macroeconomics	3 credits
• Digital Marketing	3 credits

Elective

• Elective 3	3 credits

Project

• Group Project	3 credits

Module IV

Core Courses

- Supply Chain Management — 3 credits

Elective

- Elective 4 — 3 credits
- Elective 5 — 3 credits
- Elective 6 — 3 credits
- Elective 7 — 3 credits

Capstone

- Stage 1 — 6 credits

Module V

Core Courses

- Managing Negotiations — 3 credits

Elective

- Elective 8 — 3 credits
- Elective 9 — 3 credits
- Elective 10 — 3 credits
- Elective 11 — 3 credits
- Elective 12 — 3 credits

Module VI

Elective

- Elective 13 — 3 credits
- Elective 14 — 3 credits
- Elective 15 — 3 credits
- Elective 16 — 3 credits

Capstone

- Stage 2 — 6 credits

Learning and Evaluation

- Emphasis on strategic and practical application
- Case-based learning with real business scenarios
- Interactive sessions with faculty and industry leaders
- Simulations, projects, and collaborative exercises

Attendance Policy

- Classes will be conducted in physical mode at the IIM Mumbai campus
- Minimum attendance of 75% is mandatory for all courses
- Leave of absence may be granted up to 25% (4 out of 20 lectures)
- Medical leave up to 15% (2 out of 20 lectures) may be granted with valid documentation

Attendance Criteria	Policy / Outcome
Attendance ≥75%	No penalty
Attendance ≥65% and <75%	Downgrading by one grade from the actual grade obtained
Attendance ≥50% and <65%	Downgrading by two grades from the actual grade obtained
Attendance <50%	F-Grade and debarred from the examination

Evaluation

Evaluation Component	Weightage Grading
Continuous Evaluation (Assignments, quizzes, case studies, class participation, presentations and projects)	40%
Mid-Term Examination	20%
Module-End Examination (Final Exam)	40%

Admission Process

Application

- Application fee (₹2,500)
- Contact details
- Documents

Selection

- Book IMAT or Submit a valid IMAT/ CAT/ GRE/ GMAT score
- Personal Interview after shortlisting based on any one of the above tests
- Acceptance Letter for successful candidates

Admission

- Secure your seat
- Classes start on 6th April 2026

Total intake : 150 seats

- Eligible candidates must apply online through the **application portal** within the admission window
- **A non-refundable application fee of ₹2,500** is payable at the time of registration

Eligibility Criteria

- **Educational Qualification:**
  - First Class graduate (minimum 60% marks or equivalent as per UGC grade conversion norms)
  - Relaxation for SC/ST candidates as per Government rules
- **Work Experience:**
  - Minimum two years of relevant post-qualification experience
- **Preferred For:**
  - Working professionals and aspiring managers across industries seeking to strengthen their managerial, leadership, and strategic capabilities to accelerate career growth

Important Dates

Event	Dates
Next IMAT Date	8st March 2026
Merit list based on test (IMAT/ GRE/ GMAT/ CAT)	10th March 2026
Personal Interview Dates	16th–18th March 2026
Final Result	25th March 2026
Seat Confirmation Window	Till 4th April 2026
First Instalment	By 6th April 2026 (Commencement of Session)

Annual Fee Payment Structure

Fee Category	Amount
Application fee*	₹2,500
Seat Securing fee	₹1,00,000
First Instalment	₹8,50,000
Second Instalment	₹8,50,000
Total	**₹18,00,000**** inclusive all all taxes

**Non-refundable Application fee ₹2,500 (to be paid during application submission)*

***Application fee not included*

Module-wise Fee Payment Structure

Fee Category	Amount
Application Fee*	₹2,500
Seat Securing Fee	₹1,00,000
First Module Instalment	₹4,50,000
Second Module Instalment	₹4,50,000
Third Module Instalment	₹4,50,000
Fourth Module Instalment	₹4,50,000
Total	**₹19,00,000**** inclusive all all taxes

**Non-refundable Application fee ₹2,500 (to be paid during application submission)*
***Application fee not included*

Withdrawal & Refund Policy

If a candidate withdraws their admission at any stage, the refund will be processed in accordance with the applicable guidelines. Withdrawal requests must be submitted in writing or via email to execed@iimmumbai.ac.in

Withdrawal Stage	Timing of Withdrawal	Refund Amount
After paying the 1 lakh Seat Securing Fee	Before the commencement of sessions	Paid amount minus ₹1,000
	After the commencement of sessions	No refund
After partial/full payment of remaining academic fees	After the commencement of sessions	No refund (only caution money refunded)

₹50,000 Caution Money is included in the total programme fee. Any eligible refund will be calculated proportionately based on the fee paid.

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